

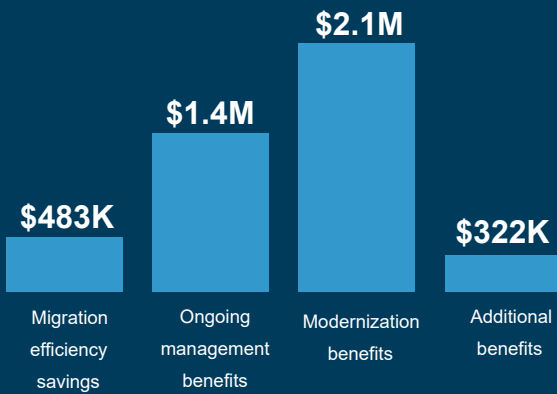
The Total Economic Impact™ Of Hitachi Vantara Cloud Services

FORRESTER®

Forrester conducted a TEI study to assess the three-year financial impact of Cloud Migration, Application Modernization, and Managed Cloud Services from Hitachi Vantara. These summary metrics are based on five customer interviews and data aggregation.

SUMMARY OF BENEFITS

Three-year risk-adjusted



“Their know-how and expertise helped show us the value of refactoring instead of just a lift and shift. We would not have enabled most of the benefits we now see.”

Vice President, Insurance



AVERAGE CLOUD MIGRATION DURATION



BEFORE

14 months

Expected cloud migration time without Hitachi Vantara services



AFTER

4 months

Cloud migration time with Hitachi Vantara services

“Hitachi Vantara’s help developing and launching our platform has helped open doors for several new partnership opportunities.”



Head of Product Development, Nonprofit

FINANCIAL SUMMARY



ROI

108%



NPV

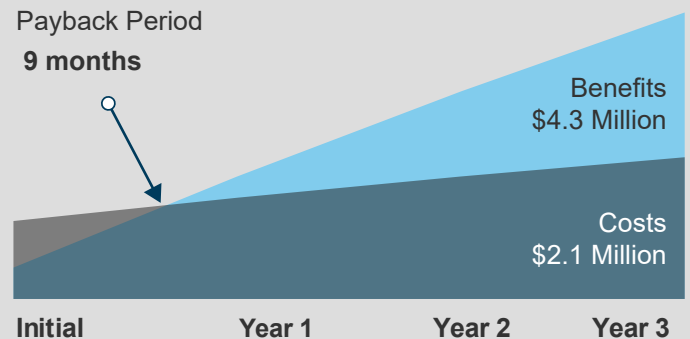
\$2.2M



PAYBACK

9 months

Payback Period
9 months



Read the full study

This document is an abridged version of a case study commissioned by Hitachi titled: The Total Economic Impact of Hitachi Vantara Cloud Services, November 2019. <https://www.hitachivantara.com/en-us/pdf/analyst-content/total-economic-impact-of-cloud-services.pdf>

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